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T. W. MINTON & SON.

Barbourville is a distinctive town, and in many ways stands in a class to herself. She has opportunities and resources that are not found in all towns and cities throughout the land. Her enterprises are among the most substantial and progressive, while her citizens are a live, wide-awake people who believe in the town and her future, and are ever ready to do all in their power to promote her welfare. Among the distinctive and progressive manufacturing establishments in Kentucky, there is not a one that out classes that of T. W. Minton & Son, of this city known from coast to coast, and from the lakes to the gulf for the superior products in Hickory putting on the market. Few people in the country, however, realize what a business this is—what a factor it is in the manufacturing world, and Barbourville is exceedingly proud of the fact that such a plant is operated and maintained within her limits.

This firm manufactures everything that can be cut out of a hickory log, and shipped to all points in the U. S. and Canada. It is one of the most modern and perfectly equipped factories in the country. The newest and most improved machinery known to the trade is employed in this vast establishment. Everything is of the most modern type and conducted along the most scientific lines. It is like clock-work throughout. The hickory logs and lumber are bought by the firm wherever obtainable, but it may be said that most of them come from Kentucky, Tennessee and Virginia. Upon reaching the plant they are unloaded with a derrick and prior to being put under the saw, each and every log is washed in hot water. This is done to dislodge the small rocks and grit that might be imbedded in the bark, and to soften the bark so the saws will not dull so quickly. These logs are sawed into almost innumerable sizes, turning out products for every conceivable use from small dowels to buggy poles. A recount of the various uses to which the hickory timber is used, will be necessary in order to give the reader a true conception of the importance of this establishment. Few there are who spin around

the streets of large cities and tour the country in automobiles, who have the faintest idea that the spokes and rims in the car in which they are riding, were made right here in Barbourville by T. W. Minton & Son, but it is true nevertheless, this firm supplies a large quantity of them, more possibly than any other one firm in the world. Each and every car has its own size and style of spokes as well as rims. The writer of this article was shown a portion of a made-up order of \$2,000,000 club turned spokes for the Ford car alone.

Auto rims of various sizes and dimensions were also in great evidence. But the firm does not stop with auto parts, such as mentioned in the foregoing, but manufactures buggy shafts, poles, cross bars, single-trees etc. They also make a specialty of golf shafts, ladder rounds, chair rungs, dowels which are used in furniture making of various descriptions; handles for axes, hammers, farm utensils of every kind. The firm supplied 500,000 golf shafts to one firm last year, the largest manufacturers of goods of this character in the United States, expects to ship not less than 500,000 the coming season to the same firm.

It is an immense business, and one cannot really appreciate its worth in the community, or what a factor it is to the outside world, until a personal visit is made to the plant. The capacity of the plant is 10,000 feet per day which to the untutored means a carload daily, of finished stock or 2,000,000 feet annually. They employ two expert inspectors to grade and handle all stock before shipping.

The firm is composed of three members of the Minton family: Mr. T. W. Minton, the senior member and father; Mr. R. B. Minton and Miss Nola Minton. Each one has his and her respective duties to perform, Miss Minton being the head of the buying and selling department and the office. The work is upon her shoulders, to find market for the products and to make collections, pay off the employees, keep up the correspondence and look after all matters pertaining to the office, and a more competent person could not have been selected to fill the position. She is business throughout, and as energetic and full of the affairs of the company as any man could

possibly be, and by her agreeable manners, courteous treatment to her employees she never has the slightest friction among the large force of skilled workmen employed by the firm, which numbers about thirty-five men. There is nothing about the plant that escapes her, and with which she is not thoroughly familiar. Mr. T. W. Minton has been connected with the hickory business for upwards of 40 years, and he too knows its every detail, being one of the most skilled and experienced men in the business in the entire country. Mr. R. B. Minton is at the head of the sawing and Manufacturing department, seeing to it that each and every "cut" is made to count in the profits of the business. There is really nothing wasted in this modern and up-to-date plant, as the smallest pieces are utilized for something; even the sawdust and shavings being conveyed to the boiler and used for fuel. "We have made the business a study," said Miss Minton, "and have found out how to utilize everything pertaining to the hickory log, excepting the smoke, and noise from the engine and saws." And this seems to be literally true, for nothing was observed going to waste in the large establishment. This is one of the most thoroughly reliable firms in the country, and the members are highly esteemed citizens of Barbourville.

E. W. Roach.

A store that keeps a well selected stock of general merchandise is the one that usually gets the trade of the public, and especially when the character of goods is the best and the prices most reasonable. Mr. E. W. Roach, one of the town's most popular merchants, owns and conducts just such a place. His store is at the old Faulkner stand, which is well known to most citizens of the town and community. In this establishment you will find everything that is usually carried in an up-to-date and well-stocked store, for Mr. Roach is a man of long experience in the merchandise business and has on his list of customers many of the most exclusive buyers in Barbourville, and Knox county. They have found that the goods bought of Mr. Roach are always dependable and sold at the most reasonable prices. It matters not what you want in dry goods, notions, shoes, clothing, fancy and staple groceries, etc., you will be sure to find it at E. W. Roach's. He is thoroughly responsible and is entitled to his share of the patronage of the good people of Barbourville and community. His store bore the best inspection by the pure food inspector of any alike establishment in town. The report on his stock was one throughout.

Notice to the Automobile Owners.

We are installing an air compressor, and within a few days our customers shall have air and water free at our garage. The most essential thing to you is to know that we have expert mechanics to repair your machine when you bring it to us, and one who does not experiment but works from his actual knowledge of your car. We give special attention to your storage batteries, ignition and starting.

Come to us and let us convince you that we do as we say.
McDONALD GARAGE,
Barbourville, Ky.

BARBOURVILLE BRICK & TILE CO.

There are few states in the Union that surpass Kentucky in enterprises and resources. She has always been a factor in the world of commerce and manufacture. Go where you may, over her broad expanse of fertile lands, and you will find the most substantial and credible industries flourishing. Situate in the heart of her most productive and valuable lands is the city of Barbourville, the best, the healthiest and most desirable place on the map in which to live. She offers every inducement that any other town can offer to those seeking a home-site, a place at which to establish a manufacturing business, or to operate a remunerative business of whatsoever nature. Among the most prominent industries that one will note about the town, or in eastern Kentucky, is the Barbourville Brick and Tile Company; which was organized in 1905, the following gentlemen composing the firm: S. B. Dishman, F. B. Dishman, W. M. Dishman and J. A. McDermott, four of the most enterprising and progressive citizens of the town. The management of the affairs of this firm is in the hands and under the supervision of Mr. McDermott, who is an experienced man in brick manufacturing. Mr. McDermott saw and realized the need for just such a plant in Barbourville, for he knew it would mean the saving of many dollars to the people of the town and community, and with his usual determination and indomitable will he set about to equip the plant with the very latest and most improved machinery in the market for the manufacture of superior grade of common building brick, and the project was received so favorably at the hands of the citizens of the town and county, in particular, that the demand for the products of this enterprise has been so great that it has required the constant operation of the plant to keep up with the orders. Not for a single day, since the fires were first started in the kiln has the company been forced to suspend work. This is a remarkable record, showing conclusively that the quality of the brick is superior to that obtainable elsewhere for the same money.

The gentlemen composing the firm are naturally gratified at the success with which they are meeting and the satisfaction their products are giving. And well they may be, for no better quality could be manufactured than the products of the Barbourville Brick & Tile Co. The capacity of the plant is 40,000 per day, and the shipments embraces all points on the L. & N. system east of the Q. & C., including the L. & E. L. & N. railways.

To give the reader an idea of the operation of this plant it may be said that the brick for the building of the Whitesburg High School, Hazard High School, Bryantsville High School, Lancaster High School, Harlan High School, Williamsburg and Barbourville High Schools were supplied by this company. The contracts were not let for any of these buildings until other grades of brick were inspected, but the school trustees and officials readily saw that they could obtain better quality for less money in awarding the contracts to the Barbourville Brick & Tile Co., were not slow in placing their orders for the large number required in

the construction of these imposing and prominent buildings. When the Union College of this city was built this company was awarded the contract for the brick in that building also as well as Berea and Cumberland Colleges. It requires sixty men working constantly with the most modern equipment known in brick manufacture, with every possible facility at their hands, to meet the growing demand upon the company for its superior products.

Barbourville is exceedingly proud of this enterprise, and of the gentlemen composing the firm, for they are among the most highly respected and honored citizens of the community, whose reliability is never questioned, being business men and gentlemen of the highest type.

B. P. Walker

Nothing could bring a smile over the face of a man who needed the aid and guidance of a reliable merchant more than to know that he was a friend of the poor, and when Mr. B. P. Walker selected that motto he meant to live by it, and he has done so faithfully, for he handles a line of goods that are dependable in every sense of the word and charges only live-and-let-live prices for all his merchandise. No man in the business has been a greater benefactor to his patrons than has Mr. Walker. When he sells you an article you can depend upon its being just as represented and worth every penny he charges for it. He is one of the town's reliable merchants, and by his fair dealing and selling at a reasonable price he has built up and maintained a business that is a credit to himself and a source of money-saving to his numerous customers. Mr. Walker is a genial, wholesome man who takes great delight in favoring any and everybody he possibly can, and who wants to be sheriff of Knox county. He is earnestly commended to you as a man of reliability and honor and in whom you can place the strictest confidence. His stock comprises practically everything, dry goods and a general line of merchandise.

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BARBOURVILLE SUPPLY CO.

There is no industry in a town or city of greater value, or of more importance, than a well equipped and managed water, ice and gas plant. Barbourville can offer to new settlers one of the most modern industries of this kind in the country. Her water system is one of the best to be found in this entire section. The supply is gotten from deep wells, and piped into the city, as pure as any water that could be obtained anywhere, while the supply of natural gas is sufficient to meet the demands of a population many times larger than that of the present Barbourville. Work is being done at the present time on other prospects for additional supply of natural gas, which will warrant the bringing to this city of other industries. This gas is of the most superior quality, and the regulation of the pressure is such as to insure the patrons the best of service. The ice is manufactured from filtered water, and is the best grade possible to manufacture by modern machinery. The equipment of this plant is one of the most perfect and modern in the country.

These three commodities, water, gas and ice, are supplied the citizens of Barbourville through the Kennedy interests, of which Mr. C. P. Kennedy is manager and owner. Mr. Kennedy is a man of long experience in managing affairs of this nature, having had entire charge here for the past ten years. He is a man who is equipped to give his patrons the very best service at all times, and at the most reasonable cost. Under his proprietorship and management, the service to the citizens of the city has been eminently satisfactory, and no man could have done more toward effecting an efficient service. The city is to be congratulated on the supply and service now being given by Mr. Kennedy. The gas and water rates are exceedingly reasonable; more so, in fact, than in a majority of towns and cities throughout the country. In the past ten years in which Mr. Kennedy has been operating under a franchise, there has been no occasion for a complaint from

(Continued on last page.)

J. M. ROBSION,
President.

ROBT. W. COLE,
Cashier.

"THE ROLL OF HONOR BANK"

We Grow

The deposits of this Bank were:—

May 1st 1911 . . .	\$108,039.92
May 1st 1913 . . .	188,395.51
May 1st 1916 . . .	363,107.12

Growth, strength, skillful management, and helpful assistance to our patrons, are the strong points of this Bank.

The deposits of this Bank have increased nearly 300% in five years.

We Pay 3% Interest on Time Deposits.

Your money is secured by assets of nearly a half Million, and by stockholders worth more than a Million and a half.

FIRST NATIONAL BANK

Barbourville, Ky.

W. R. LAY,
Acting President.

H. B. CLARK,
Cashier.

An account at this Bank will help you to save.

IT keeps a record of your payments, furnishes you a receipt, is the most business-like way to do business, eliminates mistakes.

We Invite You to Open an Account With Us TO-DAY

We extend all courtesies to our customers that is consistent with safe and conservative banking.

Capital and Surplus more than \$62,500.00

The stockholders who are behind this institution are worth more than \$2,500,000.00.

THE NATIONAL BANK OF JOHN A. BLACK